



Summary table of the Epro 360 Services

Services	Classic	Premium	Platinum	Payment Timing
Unlimited assistance in every step of the process	✓	✓	✓	The Customer should have paid the 1st invoice before the Company can provide these services
Negotiation to obtain best scholarships from universities that fit the student's preferences	✓	✓	✓	
Minimum number of universities offered whose annual price (tuition, room, and board) after any scholarship, if applicable, is within the monetary range chosen by student	3	5	8	
Access to use our online application system to streamline the admission process	✓	✓	✓	
Discount in services provided in Epro 360's Online Store not available to non-Epro 360 Students	10%	20%	30%	
Advice and tools to get ready to the U.S. trip (e.g. insurance, bank, flights, etc.)	✓	✓	✓	The Customer should have paid, the 2nd invoice before the Company can provide these services
Number of Universities and Application Fees that Epro 360 covers during the process * 1 extra university represents considerable savings in time and costs (average extra university is ~\$500)	1	2	3	
Epro 360 covers the cost of the official translation of all required documents * It represents considerable savings in time and costs (average students saves time and +\$300)	-	✓	✓	
Epro 360 covers the cost of the official evaluation of all required documents * It represents considerable savings in time and costs (average students saves time and +\$250)	-	✓	✓	
Epro 360 covers the cost of the registration for 2 Admission Exam Fees (e.g. TOEFL, SAT, etc.) * It represents considerable savings in time and costs (average students saves ~\$400)	-	✓	✓	
Epro 360 covers the cost of the visa processing fee (e.g. SEVIS) * It represents considerable savings in time and costs (average students saves ~\$400)	-	✓	✓	The Customer should have paid the 3rd invoice before the Company can provide these services
Full support for the completion of immigration forms (e.g. DS-160) * In addition to presenting difficulties, it can represent hours of work for the student/family	-	✓	✓	
10 Hours of coaching for any admission exam (e.g. TOEFL, SAT, GMAT, GRE, etc.) * It represents an approximate savings of +\$1,000	-	-	✓	
Epro 360 covers the cost of the medical insurance and support the student with any question related to insurance during 1st 12 months of the student in the U.S. * It represents considerable savings in time and costs (average students saves +\$1,000)	-	-	✓	
Introduction to local organizations to help the Client develop in non-academic areas (e.g. entrepreneurship)	-	-	✓	
Introduction to local volunteers in order for the Client to become familiar with the local environment and culture	-	-	✓	



Explanation of the services per the table above

Classic Package:

- **Unlimited assistance in every step of the process:** The Company maintains interviews with the Student in order to learn more about academic background and preferences, financial situation, objectives, concerns, etc. The Company is fully committed to answering any questions that the Client may have related to the admission process, from the moment the contract is signed until the moment the Client arrives in the US. This support includes advice given to obtain a student visa. Epro 360's ultimate goal is to offer support in every step of the admissions process to ensure that the Client achieves all of the objectives related to studying in the U.S. The communication can be maintained by email, phone, online platform owned by Epro 360, WhatsApp, etc.
- **Negotiation to obtain best scholarships from universities that fit the student's preferences:** After obtaining sufficient knowledge about the Client, the company will contact and negotiate with universities to identify potential scholarships for the Client. The Company will use the Client's personal and academic preferences, its academic profile and the financial budget to offer the institutions that best fit the Client's profile.
- **Minimum number of universities offered whose annual price (tuition, room, and board) after any scholarship, if applicable, is within the monetary range chosen by Student (in page 1 of the Base Contract):** The Company aims to send the Student a list of universities within 21 working days after the latest date of the following three: 1) signature of this contract, 2) payment of first installment, and 3) sufficient information and documentation requested by the Epro 360 advisor needed to create a customized listing of universities (e.g. high school or bachelor's transcripts, scores of free online standardized tests (e.g. TOEFL, SAT, etc.) is provided by the Client.

The final annual price communicated by Epro 360, would include tuition, room, and board (after the scholarship, if applicable) and should be within the monetary range chosen by the Student in the contract (see above). Epro 360 is fully aware of the financial burden and uncertainties associated with studying abroad. Therefore, we have created a budget which includes tuition, room and board for your safety. Our extensive experience in the industry allows us to estimate these costs quite accurately. In case the final price offered by the university differs by more than 25% compared to what Epro 360 stated in the "Listing of Universities," Epro 360 agrees to help the student with the admission to another university that was part of the original Listing, at no additional cost. Although rare, in some cases, during the process of researching universities, our team of advisors realizes that the minimum numbers of universities promised in the package selected by the Client cannot be delivered. If that were the case, the Company will deduct \$/€200 per university in following installments. For example, the Client selects the Platinum package that provides a minimum of 8 universities that would be within the Student's budget. The Company, after spending time



researching the +5,000 universities come to the conclusion that only 5 universities could be offered that meet the budget criteria. The Client would be eligible for a \$/€600 discount (\$/€200 x 3 missing universities) that would apply to following installments.

The student needs to be aware that there could be additional fees associated to the student studying in the U.S. that would not be included in the budget included in the “Listing of universities,” mainly due to the difficulties to be forecasted and the student’s preferences in most cases. For instance, students may need to pay university’s extra fees, which can be related to the usage of computers labs, extra-curricular activities, health and gym fees, etc.), and could go up to \$3,000 per year in some cases. Students will be required to purchase a health insurance plan, which could represent more than \$2,000 per year. Also, books and supplies, personal entertainment, flights and other, which could represent more than 1,500 per year depending on the student’s preferences and lifestyle. In total those extra costs, based on previous experience working with hundreds of students each year can range from \$2,000 to \$6,000 per year, on average.

Also, note that US law requires international students to prove evidence (e.g. providing bank statements) that students (or family members willing to sponsor the student) have enough cash on hand/funds to finance the tuition, room, board and other expenses (e.g. health insurance, flight, books, etc.) before any scholarship or work on campus would apply. Note that this amount will be higher than the amount you end up paying (i.e. it is not taking into consideration any scholarship, work on campus, etc.); however, it is mandatory by US law. Thus, be as prepared as possible to have enough cash in the bank statement to satisfy this requirement by US law.

There are times in which despite the fact that the Company has delivered a “Listing of Universities” that addresses the criteria established by the customer and agreed on this contract (e.g. minimum number of universities that offer the customer’s chosen degree at a certain cost), the customer may want to receive additional universities. If that was the case, the company may charge an additional \$/€100 per additional university.

There are also times in which, in addition to offering universities meeting the customer’s criteria, the listing will contain universities deemed as “Elite” because the company believes the customer could be a good match for those. The company deems a university as “Elite” when it is usually a top 200 university in the country and/or the admission rates are low (i.e. it is difficult to get admitted). Admission and scholarships in those universities are typically competitive. While students can choose those universities and continue with the regular process detailed on this contract, it is highly advisable that students receive professional and specialized services from “Elite” Coaches. Those services are contained in Epro’s online store and student will be directed by advisor to those specific services at the right time (e.g. essay revision).

- **Access to use our online platform to streamline the admission process:** Epro 360 leverages the use of online tools to allow the student have a stress-free application process. For instance, instead of receiving multiple emails with different documents, which have to be signed, the platform can always indicate the missing documents.



- **Discount in services provided in [Epro 360's Online Store](#) not available to non-Epro 360 Students.** Epro 360 students can enjoy the benefits of obtaining a discount on services purchased through our online store. Epro 360 strives to increase the number and quality of the services provided in the online store to help students before and after the arrival to the U.S.
- **Advice and tools to get ready for the U.S. trip (e.g. insurance, bank, flights, etc.):** Our team assists the Student after the university's admission. Epro 360 provides the Student with all kinds of tips before and after the departure to the U.S. If needed, Epro 360 can help the Student find a good flight, explain how to obtain a driver's license; how to keep prices for domestic and international trips to a minimum; where to get the best deals when buying a car; which car insurance is the best; when to schedule family visits, etc. Above all, this service includes the issuance of diverse advice material to make the student's life easier after the arrival to the U.S. Amongst others, these materials may include expense sheets to keep better track of expenses, cover letters to apply for jobs on campus etc.
- **Number of Universities' Application and Application Fees that Epro 360 covers during the process:** The support provided by the group of advisors assigned to the customer is limited to the number of universities included in the package that the customer selects (1 for Classic, 2 for Premium, and 3 for Platinum). As the customer may already know, each university is different in terms of policies, processes, requirements, etc. Thus, each different university application requires time and knowledge that our team of advisors needs to provide to the customer. Additionally, Epro 360 covers the application fee of the number of universities included in each package (1 for Classic, 2 for Premium, and 3 for Platinum). Admission fee can range from 100 to 300 U.S. dollars per university. For instance, if the customer selected the Premium package, the team of advisors will work with the customer to apply to up to 2 universities that the customer chooses from the "Listing of Universities." Epro 360 will also cover the application fees of those 2 universities. If the customer desires to choose additional universities for any reason (e.g. as a Plan B), those additional universities have an extra cost of \$/€490 per university. As stated throughout this contract, in the event that the customer has to select an additional university for reasons beyond the customer's control (e.g. actual costs were +25% of estimated costs in the "Listing of Universities," etc), the Company is solely responsible for the additional fees mentioned above.



Premium Package

- **Epro 360 covers the cost of the official translation of all required documents:** Epro 360 takes ownership of the process and pays for the translation of the official documents that are required by the university selected by the Student. In this way we want our Students to save money, time, and difficulties. Average student spends time and more than 300 U.S. dollars on the translation of all official documents required by universities.
- **Epro 360 covers the cost of the official evaluation of all required documents:** Epro 360 takes ownership of the process and pays for the evaluation of the official documents that are required by the university/ies selected by the Student. Many universities work with their own evaluation agency that is responsible for reviewing and evaluating the documents, previously translated, required for the admission of the Student. It is a way for educational institutions to legitimize the documentation presented by the student. In this way, Epro 360 wants its Students to save money, time, and difficulties. Average student spends time and more than 250 U.S. dollars on the evaluation of official documents.
- **Epro 360 covers the cost of the registration for 2 Admission Exam fees (e.g. TOEFL, SAT, GRE; GMAT etc.):** Epro 360 takes ownership of the process and pay for any fee associated with the registration to take any of the 2 admission exams required by the university selected by the Student. Note that the cost of exam can range from 100 to 300 U.S. dollars.
- **Epro 360 covers the cost of the visa processing fee (e.g. SEVIS):** Epro 360 takes ownership of the process and pay for any fees associated with student's visa processing. Note that the cost of these fees are approximately 400 U.S. dollars.
- **Full support for the completion of immigration forms (e.g. DS-160):** Epro 360 provides assistance in the completion of immigration form DS-160. The price of these forms is already included in the previous point "visa processing fee." However, the completion of this form usually presents difficulties for students and/or their family and takes a +4 hours to complete.



Platinum Package

- **10 Hours of coaching for any admission exam (e.g. TOEFL, SAT, GMAT, GRE, etc.):** Epro 360 coordinates and pays for an experienced and native speaker tutor to prepare the student in any admission exam that the Student desires. Note that the tutoring will most probably have to take place online since the tutor will most probably be located in the U.S. The Platinum package includes 10 hours of tutoring. This is the average number of hours that we have experienced our students get the most benefit from. It represents an approximate savings of over 1,000 U.S. dollars.
- **Epro 360 covers the cost of the medical insurance and supports the student with any question related to insurance during the 1st 12 months in the U.S.:** Epro 360 coordinates and pays for students' medical insurance fees for the first 12 months after the Client's arrival to the U.S. In addition, the Company will answer any questions related to health insurance during this time. Note that the annual cost of health insurance in the U.S. can easily be over 1,000 U.S dollars.
- **Introduction to local partners in the U.S. to develop in non-academic areas:** Over the past years, we have managed to create partnerships with a variety of organizations. This way we can introduce our Students to local partner organizations, which will help the students to improve in extra-curricular activities ; in other words, areas that are not taught at the university. Amongst others these can be groups that will help the student improve their public speaking skills or groups that help starting a new business, etc.
- **Introduction to local volunteers in the U.S. to get familiar with the local culture:** In the past few years our team has created a network with several organizations that consist of local volunteers, who love to help international students to integrate and adapt to the American culture. Students will be invited by local families to have dinner with them for free, assist at local events, etc.